

ICD Commercial Manager

Key Accountabilities

- Commercial plannings and ICD EXIM containers distribution to the respective clients
- Daily coordination with all internal business entities and also external stakeholders, signing commercial documents, agreement and contracts
- Meeting and relationship building with shipping lines, local agents, transporters and respective authorities including port and customs offices
- Ensure regular update of ICD tariff as per the trade practice, release it to trade and clients, invoices of services and timely payment collections
- Manage business development exercise, customer support or building relationships, new clients, services formulization & vendor on-boarding
- Manage assets and fleet operations commercials activities, business plans and other initiatives, in coordination with support functional teams
- Ensure MIS/EXIM required reports generation and regular follow-up, ERP & EDI connectivity's

Minimum Qualifications

- Relevant degree in Marketing, Logistics, Business Administration, or a related field preferred.
- Minimum of 10 years' experience in ICD/PORT/SEZ/FTWZ Commercials Planning & Operations with at least 5 years in a managerial role.
- In-depth understanding of commercial planning, ICD EXIM container distribution, and tariff management.
- Expertise in negotiating and signing commercial documents, agreements, and contracts with clients and stakeholders.
- Strong knowledge of invoicing processes, payment collections, and financial management.
- Excellent communication and interpersonal skills to build and maintain relationships with shipping lines, local agents, transporters, and respective authorities, including port and customs offices.
- Strong negotiation and conflict-resolution skills.
- Ability to engage with external stakeholders to foster long-term partnerships and collaboration.
- Good command of the French language, both orally and in writing.
- Friendly and professional demeanor.

Only shortlisted applications will be contacted

Put in subject the reference of the position you are applying for

Deadline: July 20th 2024

ICD Operation Manager

Key Accountabilities

- Plan operations and manage ICD EXIM container movements to/from the seaport, coordinating with respective clients.
- Coordinate daily with all internal business entities and external stakeholders, updating the operational process and handling details.
- Build and maintain relationships with shipping lines, local agents' operations teams, and respective authorities, including port and VGM offices.
- Ensure proper handling of all EXIM containers, including services, handling, stuffing, de-stuffing, and billing for empties and laden containers to customers.
- Manage ICD and platform operations, including equipment movement and control, and coordinate with the support team for the ICD and warehouse expansion plan.
- Oversee asset and fleet operations activities, engaging with 3PL operators and coordinating initiatives with the commercial team.
- Ensure the generation of MIS/EXIM required reports, regular follow-ups, and ERP & EDI connectivity.

Minimum Qualifications

- Relevant degree in Logistics, Business Administration, or a related field preferred.
- Minimum of 10 years' experience in seaport terminal operations, with at least 5 years in a managerial role.
- In-depth understanding of seaport and ICD operations, including container handling, stuffing, de-stuffing, and related logistics processes.
- Proficiency in handling operational coordination with shipping lines, port authorities, and other external stakeholders.
- Familiarity with MIS/EXIM report generation, ERP & EDI connectivity.
- Strong leadership abilities with experience in managing and motivating diverse teams.
- Proven ability to manage fleet and asset operations, including coordination with 3PL operators.
- Experience in overseeing equipment movement and control within an ICD and warehouse environment.
- Experience of handling claims and other service escalation issues.
- Good command of the French language, both orally and in writing.
- Friendly and professional demeanor.

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Insurance executive

Key Accountabilities

- Monitoring and tracking of claims in all lines of business.
- Preparation of MIS for the senior leadership and meetings.
- Excellent understanding of MS Office - Excel, word and Power point and good communication skills.
- Experience of organizing/conducting Marine training programs for internal teams.
- Exposure to digitization of Insurance portfolio for the company ranging from Claim settlement, Consolidated list of all policies, value of assets covered etc.
- Working on Project Policies of high value (Construction All Risks policies)
- Worked with Insurance companies/Brokers / Advisors for claim settlement.
- Understands Coverage and has demonstrated ability to keep on strengthening Coverage wordings along with optimizing premium.
- Has helped the organization in settling mid-size to difficult large value Marine and property claims.
- Can work in cross cultural, multi geography, multi time zone environment.
- Has run risk minimization projects across various assets class, marine and thereby reduced risk.
- Awareness of Accounting of Insurance claims, premiums and other items related to Insurance. Carried out reconciliation of CD balances maintained with Insurance Company.

Minimum Qualifications

- Relevant degree in Business Administration, insurance management, or a related field.
- At least 8-10 years 8 to 10 years of relevant experience in an insurance company or brokerage firm.
- Strong understanding of Insurance products such as Property, Marine, Engineering and Health Insurance.
- Relevant Marine and Property damage Claims handling experience.
- Understands business value chain and understanding of Risks and linking to Insurance policies.
- Experience of handling claims and other service escalation issues.
- Good command of the French language, both orally and in writing.
- Friendly and professional demeanor.

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Electrical Substation Operator

Description

The Electricity station operator will carry out his work in the GDIZ substations, and customer connections or troubleshooting work if the need arises.

Key Accountabilities

- Prepare work materials and tools
- Interpret the plans and diagrams concerning the laying of cables
- Install the pipes and supports
- Carry out the wiring, connections according to the electrical plan
- Install the electrical equipment and components (circuit breaker, cabinet, meter, etc.) and make the connections necessary
- Check the operation and conformity of the electrical installations
- Ensure the maintenance of the electrical installations
- Use electrical measuring and testing devices
- Install electrical conduits
- Carry out and test grounding
- Pull cables according to plans
- Make electrical connections and connections
- Build and install electrical cabinets
- Install circuit breakers, boxes and meters
- Set up sockets, switches, sockets and other electrical components
- Test the functionality of electrical equipment
- Restore the electrical installation and equipment to standards
- Locate faults or regulatory non-compliance
- Check the correct operation of electrical installations
- Keep an electrical maintenance log
- Anticipate electrical risks and take precautions against electrical dangers
- Check electrical installations and voltage before electrical connections
- Evaluate, quantify and transmit material needs to your superior to avoid stopping the site
- Suggest alternative modes operations to optimize work

Minimum Qualifications

- Minimum BAC Electro technique or DT electricity
- Minimum of with 2 years of experience
- Having experience in electrical network management or working in an energy source or distribution station would be an asset
- Ability of compliance with procedures related to electrical work

- Ability of compliance with standards and safety rules
- Excellent verbal, written and interpersonal communication skills
- Good analytical and problem-solving skills
- Being bilingual in English and French
- Friendly and professional demeanor.

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