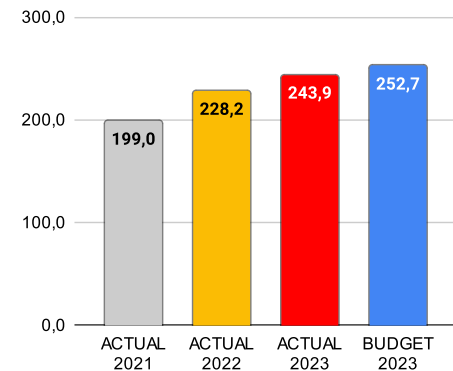


PARTS & ATTACHMENTS OVERVIEW (Cumulated M€)

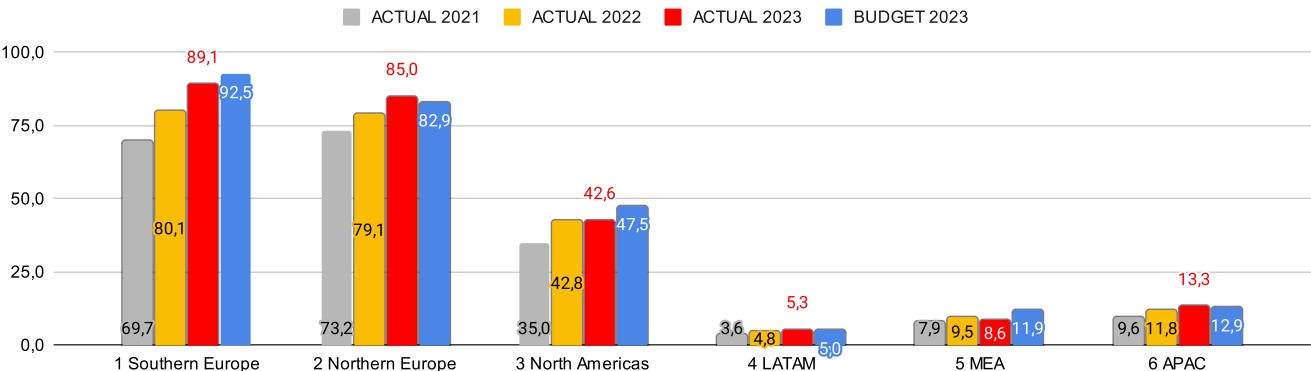
SALES AREAS	ACTUAL 2021	ACTUAL 2022	ACTUAL 2023	BUDGET 2023	Var vs N-1	Var vs Budget	BUDGET FY	Achievement
1 Southern Europe	69,7	80,1	89,1	92,5	11,2%	-3,6%	123,8	72,0%
2 Northern Europe	73,2	79,1	85,0	82,9	7,4%	2,5%	114,3	74,3%
3 North Americas	35,0	42,8	42,6	47,5	-0,4%	-10,2%	63,0	67,6%
4 LATAM	3,6	4,8	5,3	5,0	11,8%	6,6%	7,1	75,4%
5 MEA	7,9	9,5	8,6	11,9	-9,7%	-28,1%	16,5	52,2%
6 APAC	9,6	11,8	13,3	12,9	12,1%	3,1%	17,7	74,7%
ALL	199,0	228,2	243,9	252,7	6,9%	-3,5%	342,4	71,2%

☰ MONTH ALL

Cumulated All Sales Areas



Cumulated per Sales Areas



Monthly All Sales Areas (M€)

