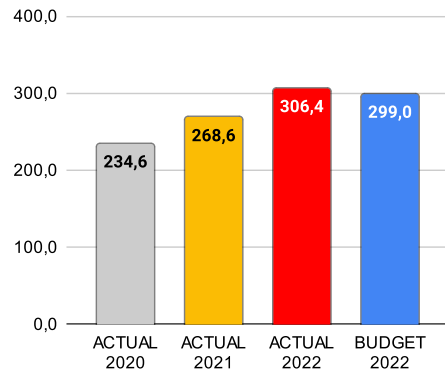


PARTS & ATTACHMENTS OVERVIEW (Cumulated M€)

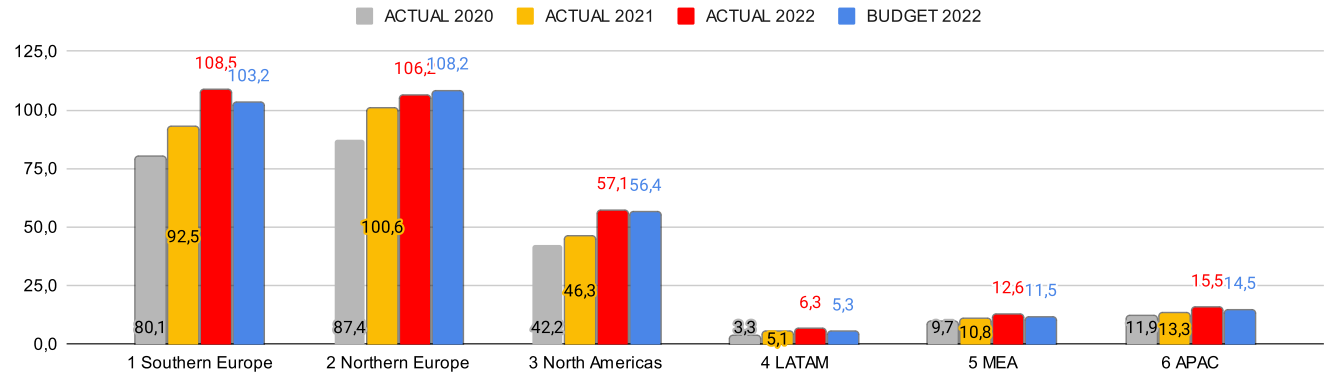
SALES AREAS	ACTUAL 2020	ACTUAL 2021	ACTUAL 2022	BUDGET 2022	Var vs N-1	Var vs Budget	BUDGET FY	Achievement
1 Southern Europe	80,1	92,5	108,5	103,2	17,4%	5,2%	103,2	105,2%
2 Northern Europe	87,4	100,6	106,2	108,2	5,6%	-1,8%	108,2	98,2%
3 North Americas	42,2	46,3	57,1	56,4	23,4%	1,3%	56,4	101,3%
4 LATAM	3,3	5,1	6,3	5,3	23,1%	19,6%	5,3	119,6%
5 MEA	9,7	10,8	12,6	11,5	17,0%	10,0%	11,5	110,0%
6 APAC	11,9	13,3	15,5	14,5	17,1%	7,2%	14,5	107,2%
ALL	234,6	268,6	306,4	299,0	14,1%	2,5%	299,0	102,5%

☰ MONTH ALL

Cumulated All Sales Areas



Cumulated per Sales Areas



Monthly All Sales Areas (M€)

