

REMAN NEWS



Manitou is constantly improving the REMAN range and processes to meet your needs !

Return Freight Costs



To be easy to deal with and reduce the impact for you, MANITOU has improved the return process:

- Manitou organizes the core return transport! *
- Manitou takes in charge the return costs from your dealership to our Manitou warehouse in France!

**FREE
RETURN!**



Really easy! Just send a mail to reman.return@manitou-group.com with the CORE REMAN RETURN FORM (see enclosed file) and we will pick up the core within 24/48h.



*Available for France, Belgium, Netherlands, Luxembourg, Germany, Austria and Spain

Price & Deposit Calculation

From **March 2021**, REMAN prices are indexed to the NEW sale price. The general rules are **-30% on REMAN compared to NEW**.

Deposit amount **calculated as a percentage** of dealer's sale price: To be more consistent with each part number and price, but also to reduce the risk for you!

50% of the dealer's sale price will be the general rule from 4th January 2022.



Advantages



**Manitou Genuine
Parts**



**Perfect fit with
machine & engine**



**Manitou certification
& warranty**

For more details on available REMAN ranges, please contact your Area Sales Manager.